

About the Job

Position: Patient / Client Liaison Lead

Full Time – 40 hours per week Part-time/flexible working arrangements could be discussed

About NanoTess Inc.

NanoTess is transforming health care with the use of their novel nanomaterials to drive towards improved patient outcomes. As a social enterprise NanoTess aims to bring these products to all who need them by reducing barriers that limit accessibility and affordability for patients. NanoTess' flagship product, NanoSALV Antimicrobial Wound Dressing, is an advanced nanotechnology wound dressing gel designed for the management of chronic wounds. NanoSALV contains NanoTess' proprietary composite materials, which aim to provide a dual action effect to support both infection and healing-based outcomes. NanoTess has focused on addressing the most severe wounds during initial testing. In preliminary human case studies, our technology has been used through compassionate care as a treatment of last resort for hundreds of individuals with severe or stagnant chronic wounds including stage IV pressure ulcers and diabetic foot ulcers, ultimately achieving wound closure. NanoTess has multiple novel materials designed to improve the quality of life of people who need it most. Wound care is NanoTess' first step to creating a future through nanotechnological innovation.

Who we are

The people at NanoTess are creative innovators, with big hearts. We come from a variety of backgrounds and carry a wealth of expertise across multiple industries, including material science, engineering, biotech, medical and finance. What we all have in common is an intense passion for the work we do and the people our technology has been designed to help. We have an extraordinary vision of minimizing unnecessary suffering through innovation, that makes working here fun, unique and inspiring. Our hiring goal is to continue to build and grow a strong, effective team, while maintaining our passionate, care giving and innovative company culture.

Role Profile

We are looking for a new team member with interest in leading NanoTess' patient / client relationships. In this role, you will have the opportunity to work directly with patients, caregivers, and health care professionals. The role will be primarily weekdays during standard 9-5 business hours. As a startup, we offer the opportunity for you to become both a leader and an owner of the work you do within NanoTess. We work in a fast-paced environment, so you always have the opportunity to explore new areas of the business and contribute to different projects.

Potential Activities May Include:

- Lead patient / client interactions through NanoTess' Technology Adoption Program (TAP). This includes onboarding both patients and health care professionals to the program through activities such as:
 - Scheduling and facilitating lunch and learn product presentations
 - Onboarding patients through the TAP intake process
 - Meeting with patients to do their first dressing change and teaching them how to best use the product
 - Capturing patient data using advanced wound measurement technology
 - Scheduling patient visits and follow up phone calls
 - Communicating with health care partners on the effectiveness of TAP and seeking feedback for continuous improvement of the program
- Support with clinical pilot evaluation projects with large health system partners; potentially serving in the role of a research coordinator.
- Build relationships with key opinion leaders in the wound care space through pilot projects, lunch & learns, events, and conferences.
- Communicate supply demand with NanoTess' operations personnel to ensure adequate inventory is available.

We are looking for candidates that have:

- Experience and willingness to work with patients who have chronic wounds including performing wound dressing changes. Nursing, caregiver, or health care professional experience is preferred
- Excellent communication skills with a patient-first mindset
- Leadership qualities – self-starter and have experience leading yourself and others
- The highest ethical and safety standards
- Commitment to quality and patient caring

Next Steps

To apply for this position, please send your resume to info@nanotess.com. Should you have any questions, do not hesitate to reach out to our team directly at info@nanotess.com.

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