



Associate Director, Integrated Management Platform to Accelerate Clinical Trials (IMPACT), Life Sciences Innovation Hub

We are seeking a dynamic, self-motivated, and highly skilled individual to join us on an amazing journey; transforming Calgary into the premiere destination for early-stage health technology companies to build and grow.

The Integrated Management Platform to Accelerate Clinical Trials (IMPACT) accelerator stands alone on the world stage. We simplify the process for market access approval and adoption of Healthcare Innovations. As part of Innovate Calgary, IMPACT fills a critical gap in the journey from ideation to commercialization, providing resources and expert guidance on clinical research design and execution, quality assurance adherence, and regulatory compliance.

IMPACT is comprised of specialists in clinical research design and execution, quality management, and regulatory affairs. We work with early-stage life-sciences ventures on a project-by-project basis; assisting with planning, setting up, initiating, executing, closing out, and disseminating results of clinical trials required for commercialization of new therapeutic and diagnostic medical devices, digital health technologies, natural health products, and pharmaceutical innovations.

The Life Sciences Innovation Hub (LSI Hub) at the University of Calgary is a one-of-a-kind facility located within the University Research Park. The LSI Hub offers access to space (office, wet and dry labs, prototype maker space), entrepreneurial and business development programming, mentorship, and technical expertise for research-intensive startups and developing companies. The 127,000-square-foot facility is operated by Innovate Calgary on behalf of the University of Calgary and its partners. This initiative has created a number of exciting employment opportunities for talented individuals in the areas of Life Sciences and Engineering laboratory management, startup support, and office support.

We offer a competitive salary and benefits and the opportunity to transform early Health Technology Innovation alongside a dynamic group of talented, highly-educated, and motivated professionals.

We are currently accepting applications for the following position:

ASSOCIATE DIRECTOR, IMPACT

Working with the IMPACT Executive Director and leading a team of 8-12 individuals with expertise in trial design and conduct, budgeting, quality assurance, regulatory procedures, and business development, the Associate Director will be a leader in developing and establishing IMPACT as a preferred partner for new ventures seeking to conduct clinical trials.



The IMPACT team has strategic partnerships with the University of Calgary, the Cumming School of Medicine, the Creative Destruction Lab Global Network, McMaster Innovation Park, the University of Waterloo Velocity accelerator, and other key partners. The Associate Director will have responsibilities in all phases of operations, including business planning, program design, partnerships, and customer relations.

KEY ACCOUNTABILITIES:

- Lead collaborative strategic initiatives and partnerships between existing and new partners (business development);
- Refine and enhance the seamless path from product concept to application for market access approval in Canada (Health Canada), the United States (FDA), and beyond;
- Maximize the efficiency and effectiveness of existing programs in supporting Ventures throughout their journey to market access approval; and
- Mentor and manage the IMPACT team.

PERSONAL CHARACTERISTICS:

The Associate Director is a leader in the Calgary health and life sciences ecosystem, working closely with the Executive Director, IMPACT staff, other internal staff, clinicians, researchers, entrepreneurs, inventors, senior university administrators, and investors.

- Sound business judgement, communication, and interpersonal skills;
- Superior people management skills that include eagerness, adaptability, focus, and ability to proactively engage clients and team members;
- Entrepreneurial and Innovative mindset;
- Proactive business management skills with a commitment to timely project completion;
- Capacity to work in an evolving environment with multiple stakeholders;
- Detail-oriented, meticulous, confident, tenacious, and diplomatic;
- Ability to prioritize and monitor multiple competing deadlines; and excellent interpersonal skills to work with a diverse constituency of higher education, government, and business personnel;
- Self-motivated and open-minded;
- Excellent oral and written communication skills.

REQUIRED SKILLS/ QUALIFICATIONS:

- Foster existing and cultivate new strategic and business partnerships;
- Develop and translate novel early technologies from early concepts through rapid proof of concept, development, and implementation in a clinical setting;
- Collaborate with stakeholders to identify and execute on unique market opportunities in multiple health markets;
- Execute existing business plans and develop fundraising strategies;
- Oversee feasibility and development phases of medical innovations to validate clinical utility, safety, and efficacy; and
- Supervise the quality management and regulatory processes integral to successful market access approvals.



PREFERRED QUALIFICATIONS:

- PhD in a health-related discipline or MD / MBA;
- Experience with health technology startups;
- A solid understanding of clinical trial, quality assurance, and regulatory aspects of medical innovations; and
- Concurrent with, or in addition to, management experience.

Interested applicants are asked to forward their **resume and cover letter** to hr@innovatecalgary.com.

We thank all applicants for their interest; however, only those persons for whom we need further information, or who are being considered for an interview will be contacted.

Application closing date: End of the business day, October 17, 2022

Innovate Calgary is an equal opportunity organization committed to building and fostering a fair and inclusive community that values diversity and encourages respect for all. We welcome applicants across any race, colour, religion, sex, sexual orientation, gender identity, national origin, disability, protected veteran status, Indigenous status, or any other legally-protected factors. We recognize the value of identifying and removing barriers for any applicants interested in participating in our programs. Please contact us at hr@innovatecalgary.com to start a conversation about the different accommodations available.