2017 REPORT TO COMMUNITY

ABOUT INNOVATE CALGARY

We guide entrepreneurs in building and growing their innovation-driven enterprises. From idea to commercialization, we assist innovators, creative thinkers, disruptors and trail blazers in all areas of the advanced technology sector.

Annually, Innovate Calgary serves **600+** community entrepreneurs, and **250+** academic researchers and students.

CLIENT BASE

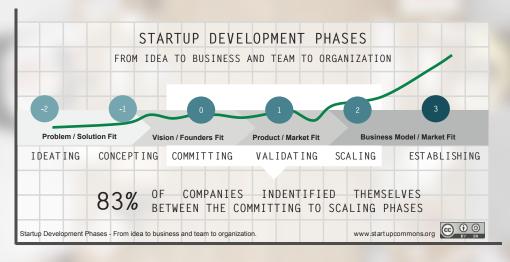
71% COMMUNITY ENTREPRENEURS

29% RESEARCHERS AND STUDENTS



45 ALASTAIR ROSS TECH CENTRE TENANTS

62 ALASTAIR ROSS TECH
CENTRE VIRTUAL TENANTS



INDUSTRY SECTORS

ICT 31%

ENERGY 15%

SERVICES 13%

MANUFACTURING & MATERIALS 8%

LIFE SCIENCES, MEDICAL, BIOTECH 7%

CLEAN TECH 5%

SOCIAL INNOVATION 5%

AGRIBUSINESS 3%

SCIENCES 3%

OTHER 10%



CLIENTS' RESULTS



•68% LAUNCHED A NEW PRODUCT OR CREATED A PROTOTYPE



0 20 PATENTS GRANTED



27 PATENTS FILED ◦····



~\$30M





~\$36M





In the second

19% MADE
THEIR FIRST SALE





~245 NEW HIRES*





64%

OF COMPANIES WERE FOUNDED IN THE LAST 5 YEARS

* TOTALS ARE DERIVED FROM AVERAGED NUMERIC RANGES