

Entrepreneur-in-Residence (EIR)

Life Sciences Innovation Hub

1 Full-Time and Several Part-Time/Hourly Positions Available

The Life Science Innovation Hub (LSI Hub) at the University of Calgary is a one-of-a-kind facility located within University Research Park. The LSI Hub will offer access to space (office, wet and dry labs, prototype maker space), entrepreneurial and business development programming, mentorship, and technical expertise for research-intensive startups and developing companies.

The 127,000 square foot facility will be operated by Innovate Calgary on behalf of the University of Calgary and its partners. This new initiative has created a number of exciting employment opportunities for talented individuals in the areas of Life Sciences and Engineering laboratory management, building and facilities management, startup support and office support.

We offer the successful candidate competitive salary and benefits and the chance to grow with a dynamic group of highly educated and motivated professionals working in what we believe to be, a business of the future.

We are currently accepting applications for the following position:

THE ROLE

You have enjoyed a successful entrepreneurial career in life sciences, you have seen much, made many mistakes, and know exactly what it takes to succeed. You are now ready for your next challenge, and Innovate Calgary has the perfect role for you.

Innovate Calgary is seeking one (1) *full-time EIR* who resides in Calgary and will maintain residence at the LSI Hub for a minimum of one year. For qualified candidates residing outside of Calgary, distance need not be a barrier. We plan to engage *several remote EIR's* who are available to consult with clients on an hourly or project-by-project basis. EIR's will have deep backgrounds and expertise in one or more of the following life science subsectors including therapeutics, diagnostics, devices, research tools, and health informatics.

You will work with a tight-knit but extremely talented team of MBA/MBT graduates who will support you with much of the "heavy lifting" such as analysis, market research, report writing, financial modelling, and business planning activities. This frees up your time to focus on exactly what you do best: providing high-level, strategic guidance and mentorship to Alberta's most promising life sciences entrepreneurs.

KEY ACCOUNTABILITIES

- Coach, mentor and advise a cohort of emerging LSI Hub startup opportunities;
- Help advance clients through the startup development phases and prepare them to become "investor-ready";
- Help build founders teams and recruit talent;

- Advise on cap table structuring and fundraising strategies;
- Provide pitch coaching to help clients make compelling presentations;
- Help clients secure the right resources and connections to grow their business;
- Assist clients with business strategy, product development planning, cap table planning, financial modelling and budgets, partnership development and marketing strategies;
- Attend workshops and networking events to develop relationships with community-based technology organizations.

PERSONAL CHARACTERISTICS

- Successful entrepreneur or senior executive; passionate about startups;
- Proven dealmaker, well versed in negotiation strategy, and ability to get to “yes” quickly;
- Proven fundraising track record with both dilutive and non-dilutive sources of capital;
- Strong governance background; an expert at navigating the boardroom and building consensus under challenging circumstances;
- Skilled at navigating complex regulatory environments;
- Strong interpersonal skills and ‘drive’ to work collaboratively;
- Excellent oral, written, and analytical skills;
- Ability to work in an evolving environment with multiple stakeholders;
- Relentless problem solver; knows what it takes to “bootstrap”;
- Ability to manage concurrent projects, as well as diverse, creative personalities;
- Retired, semi-retired, or simply transitioning to your next big opportunity.

REQUIRED SKILLS/QUALIFICATIONS

- Minimum 15 years experience as a successful thought leader in your field;
- Have founded, grown, and/or facilitated a lucrative exit of at least one life science company;
- Comfortable working with remote collaboration software such as Skype or Go-To-Meeting;
- Experience working with university inventors or technologies an asset.

Please direct expressions of interest and qualifications to hr@innovatecalgary.com.

We thank all applicants for their interest, however, only those persons from whom we need further information, or who are being considered for an interview will be contacted.

Position will remain open until a successful applicant is selected.