



The Creative Destruction Lab - Rockies is seeking a **Venture Analyst** for a summer internship (May 1, 2022 - August 26, 2022). Reporting to the Director, Programming the Venture Analyst will primarily support the 2022/2023 recruitment process on the Venture Management team. The successful applicant is responsible for identifying and recruiting early-stage science and technology projects/ventures fitting the CDL thesis.

Summary of Key Responsibilities:

CDL-Rockies Venture Recruitment Support

- Contribute to the early-stage technology recruitment strategy
- Engage with prospective ventures identified through the recruitment strategy
- Prospect for potential ventures and build sales pipeline
- Cold call within a market or geographic areas to ensure a robust pipeline of opportunities
- Evaluate and prioritize venture leads
- Identify and support collaboration with local ecosystem partners
- Promote the CDL-Rockies program and brand
- Support program-related events and other tasks as needed

CDL-Rockies Venture Recruitment Assessment

- Complete background research on prospective applicants to CDL program
- Provide preliminary assessment of venture and program readiness
- Participate in CDL-Rockies application review and selection process

Qualifications / Requirements:

- Knowledge and interest in at least one of the following areas; energy transition, ag tech, biosciences, healthcare devices and B2B software
- Passionate about science-driven innovation and entrepreneurship
- Familiar and proficient working with CRM systems; knowledge of Salesforce an asset
- Comfortable approaching and engaging with researchers and technical teams
- Experience in sales and customer relationship management is considered an asset
- Comfortable working in a fast-paced, startup-like environment
- Proven ability to work proactively, independently and collaboratively

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SOMETHING
MASSIVE.**



Interested Candidates:

Please email your cover letter and resume to cdl-rockies@creativedestructionlab.com

Kari Gordon

Director, Programming

CDL-Rockies

Deadline:

January 31, 2022

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