The Life Sciences Innovation Hub (LSI Hub) at the University of Calgary is a one-of-a-kind facility located within University Research Park. The LSI Hub offers access to space (office, wet and dry labs, prototype maker space), entrepreneurial and business development programming, mentorship, and technical expertise for research-intensive startups and developing companies.

The 127,000 square foot facility is operated by Innovate Calgary on behalf of the University of Calgary and its partners. This new initiative has created several exciting employment opportunities for talented individuals in the areas of Life Sciences and Engineering laboratory management, building and facilities management, startup support and office support.

Innovate Calgary is the technology transfer and business incubator for the University of Calgary. As part of the Office of the Vice-President (Research) portfolio, we work with UCalgary researchers, students and other members, to help bridge the gap between discovery and innovation.

We offer the successful candidate competitive salary and benefits and the chance to grow with a dynamic group of highly educated and motivated professionals working in what we believe to be, a business of the future.

We are currently accepting applications for the following position:

ASSOCIATE INNOVATION MANAGER – LIFE SCIENCES INNOVATION HUB
Full-time, 2-year term

As a member of the Innovate Calgary team, the Associate Innovation Manager will facilitate the identification, business assessment, licensing and commercialization of, primarily, social and clinical science-based technology and innovation. The Associate Innovation Manager is responsible for the development, management, and evaluation of a portfolio of projects, this includes initiating contacts with potential licensees, negotiating and completing license agreements with partners, and developing intellectual property protection strategies for the portfolio under their management.

KEY ACCOUNTABILITIES:

Portfolio Management
• Collaborate with IP Managers to support researchers and entrepreneurs to identify and develop financially viable models for scalable impact, including social enterprise, partnerships, non-profit ventures, and collective impact projects;
• Develop marketing strategies and conduct market analysis for innovations in portfolio;
• Identify innovation derived from research executed at the University of Calgary;
• Support researchers and entrepreneurs to identify and develop financially viable models for scalable impact, including social enterprise, partnerships, non-profit ventures, and collective impact projects;
• Conduct workshops and on-campus education to support knowledge mobilization between the university and community;
• Conduct business development with potential innovation licensees and partners;
• Other duties and responsibilities as assigned.

Program Management and Development
• Collaborate with IP Managers to manage Social Innovation program across three program streams, including coordination, logistics and coaching.

Other
• Support new special projects, including program development, fund development, and preparing reports and summaries;
• Attend workshops and networking events to develop relationships with community-based technology organizations.

PERSONAL CHARACTERISTICS:

• Strong interpersonal skills and drive to work collaboratively;
• Strong organizational skills and attention to detail;
• Excellent oral, written, and analytical skills, exhibiting fluency in area of specialization;
• Proactive business relationship management skills with a commitment to the completion of projects;
• Entrepreneurial, possesses the ability to work in an evolving environment with multiple stakeholders;
• Internally motivated by areas such as innovation, social justice, economic development and equity;
• Comfort in the unfamiliar with a keen attitude and a willingness to explore areas outside of your area of expertise;
• Demonstrable ability to learn new skills quickly;
• The ability to work with and organize large volumes of data and manage concurrent projects.

REQUIRED SKILLS/QUALIFICATIONS:

• Master’s degree or PhD in clinical or related field preferred;
• Familiarity with the multiplicity of impact roles across government, healthcare, and/or social profit sectors;
• Previous experience in business development or in sales with SMEs or institutional sales, such as education and healthcare;
• Education or experience in intellectual property law, especially trademark law, or familiarity with copyright commercialization is an asset;
• Partnership development and grant writing is an asset;
• Branding and/or marketing experience is an asset.

Interested applicants are asked to forward their resume and cover letter to hr@innovatecalgary.com. Alternatively, resumes may be mailed to: HR, Innovate Calgary, 3655 36 Street NW, Calgary, AB, T2L 1Y8.
We thank all applicants for their interest; however, only those persons for whom we need further information, or who are being considered for an interview will be contacted.

**Application deadline:** End of the business day, **September 6, 2019.**