



**Associate Innovation Manager
Life & Medical Sciences
Innovate Calgary
CALGARY, ALBERTA**

Innovate Calgary is the technology transfer office and business incubator for the University of Calgary. As part of the Office of the Vice-President (Research) portfolio, we work with UCalgary students, researchers, faculty and members to bring their innovation to market and have supported our innovation-driven research community for over 30 years.

We provide a unique environment for employees by combining a flexible work environment with great exposure to the breadth of the University of Calgary's growing innovation and entrepreneurial ecosystem. We are currently accepting applications for the following position:

ASSOCIATE INNOVATION MANAGER, LIFE & MEDICAL SCIENCES

Full-time, 2-year term

The Associate Innovation Manager, as a member of the Technology Transfer team, will facilitate the identification, business assessment, licensing and commercialization of, life & medical science-based innovations developed at the University of Calgary. The Associate Innovation Manager is responsible for the development, management, and evaluation of a portfolio of projects, this includes initiating contacts with potential licensees, negotiating and completing license agreements with partners, and developing intellectual property protection strategies for the portfolio under their management.

KEY ACCOUNTABILITIES:

- Support Innovate Calgary's mandate of excellence in technology commercialization;
- Identify new inventions derived from research executed at the University of Calgary;
- Perform assessments of patentability, market potential and overall commercial potential;
- Meet with investigators/researchers as needed to evaluate and define strategy for the commercialization of inventions;
- Develop marketing strategies and conduct market analysis for technologies in portfolio;
- Develop intellectual property protection strategies and manage ongoing prosecution of intellectual property in a timely and cost-effective manner;
- Identify and initiate contacts with potential licensees;
- Work collaboratively with clients to develop commercialization strategies for technologies in portfolio;
- Work collaboratively with the technology transfer team to negotiate and close license and equity agreements with industry partners and University startup companies;
- Maintain and efficiently utilize all aspects of a technology and intellectual property project management database for each technology in the portfolio;
- Facilitate research partnerships with industry and provide grant support;
- Other duties and responsibilities as assigned.



PERSONAL CHARACTERISTICS:

- Sound business judgement, communication and interpersonal skills;
- Intelligent, personable and willing to proactively engage clients and team members;
- Proactive business relationship management skills with a commitment to completion of projects;
- Strong time management skills, ability to manage multiple projects;
- Willingness to take on different levels of responsibility;
- Entrepreneurial, possesses the ability to work in an evolving environment with multiple stakeholders;
- Detail-oriented, meticulous but confident, tenacious and diplomatic;
- Self-motivated, open-minded;
- A keen attitude and a willingness to explore ideas outside of your area of expertise;
- Fast learner;
- Excellent oral and written and communication skills;
- The ability to work with and organize large volumes of data.

SKILLS/QUALIFICATIONS:

- Masters or Doctorate Degree in Life or Medical Sciences;
- One-year experience in industry, a startup company or technology transfer office is considered at asset;
- Education or experience in intellectual property law or business management is a consider an asset, as is experience in the development and marketing of unique technologies.

Interested applicants are asked to forward their resume with cover letter to hr@innovatecalgary.com. Alternatively, resume with cover letter may be mailed to: HR, Innovate Calgary, 3655 36 St NW, Calgary AB, T2L 1Y8.

We thank all applicants for their interest, however, only those persons for whom we need further information, or who are being considered for an interview will be contacted.

Application Deadline: End of the business day, **September 16, 2019**